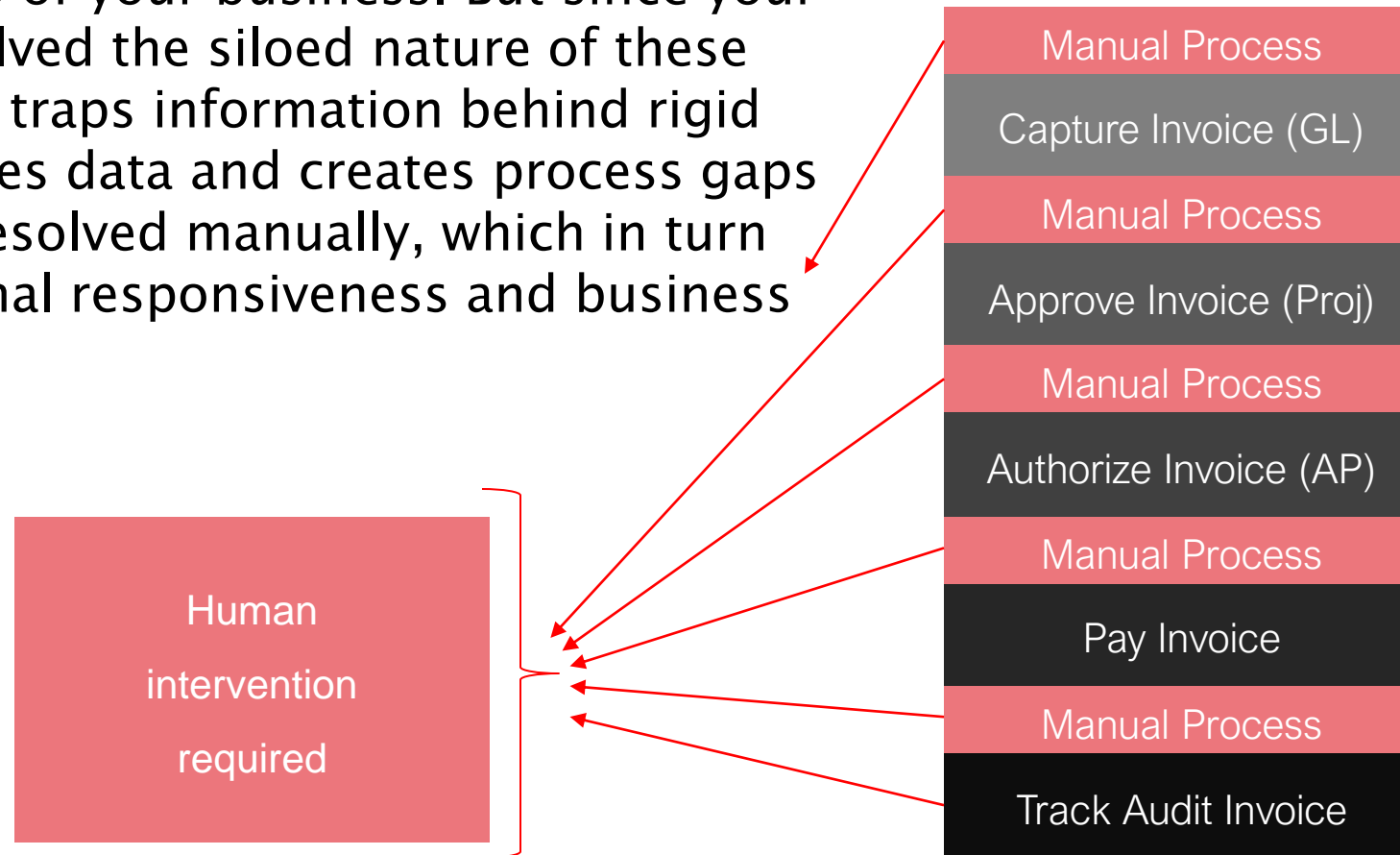


# THE BUSINESS PROCESS GAP (INVOICE TO PAYMENT EXAMPLE)

Your core operational systems support the day to day requirements of your business. But since your business has evolved the siloed nature of these core applications traps information behind rigid process. This hides data and creates process gaps that have to be resolved manually, which in turn hinders operational responsiveness and business agility.



# THE VALBREA DIFFERENCE

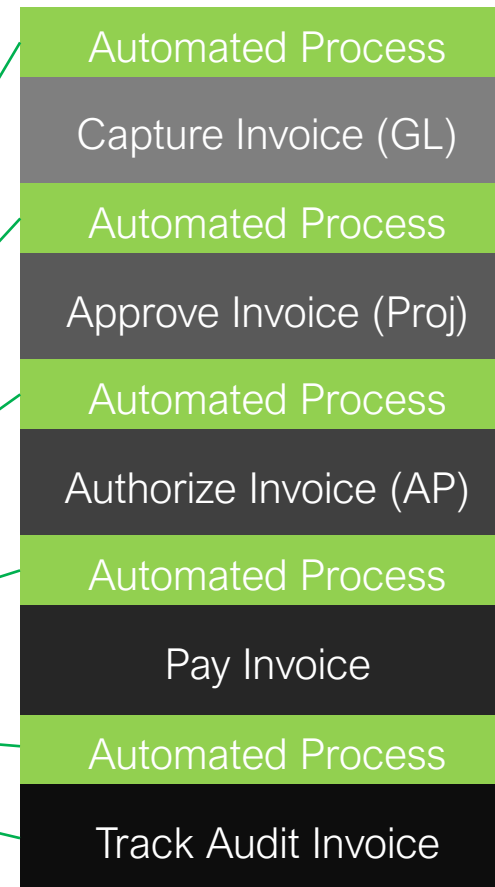
(INVOICE TO PAYMENT EXAMPLE)

Valbrea automates your business processes in cooperation with your core systems. Leveraging configurable software solutions and knowledge obtained from decades of experience.

Speed to production, agility, automation, standardization and our commitment to success are what our customers value most, but the ability to look into one place and know exactly where you are in the process is invaluable.




Single panel for administration  
10 hours a week per person saved



# WHY OUR CUSTOMERS TRUST US

Valbrea specializes in solutions that surface critical information from operational systems to the right business audience at the right time. Valbrea couples extraordinary service and software solutions to organize and orchestrate data from existing applications to support the business critical operations of its customers. Here are some metrics from the Invoice to Payment example:



Over 40 hours  
Per week removed  
from Vendor payment  
process

Single Dashboard  
of Key Performance  
Indicators related to  
projects and tasks

Immediate ROI,  
no CapEx,  
funded by operating  
expense

# VALBREA OVERVIEW

Our mission is to help our customers **execute and govern their most important processes** by providing advanced software capabilities and resources to facilitate, automate, standardize and reliably repeat mission critical processes.

## Valbrea Telecom Solutions

Protect the Network	<ul style="list-style-type: none"><li>→ GHEM Secure Access</li><li>→ Monitor in real-time</li><li>→ RACCS Remote Access</li></ul>
Repeatable Business Process	<ul style="list-style-type: none"><li>→ Work Order Manager</li><li>→ Site Survey Manager</li><li>→ NID/OLT Automation</li></ul>
Asset Tracking	<ul style="list-style-type: none"><li>→ Engineering Package Designer</li><li>→ Assets and Mobile Inventory</li><li>→ Reconcile – Real-time Audit</li></ul>
Visibility	<ul style="list-style-type: none"><li>→ Fiber Tracker</li><li>→ Executive Control Panel</li><li>→ Port Capacity Tracker</li></ul>

## First Principles

- ▶ **A service-based solutions and software company**
- ▶ Industry proven software is configurable to the unique needs of the customer
- ▶ Be as efficient as possible, drive out cost
- ▶ Automate as much as practical, reducing, resources, human contact and administration
- ▶ Abstract repeatable processes, standardize to infuse quality

# VALBREA TELECOMMUNICATIONS SOLUTIONS

## Protect the Network

- **GHEM Telco Network Device Access** – Secure remote access that controls the commands a user can execute
- **GHEM Telco Monitor** – Real-time monitoring and recording of technician sessions with network elements
- **GHEM Remote Access Console Control System (RACCS)** – Provides GHEM authorized users remote access to the master console port of certain network elements

## Repeatable Business Process

- **Work Order Manger** – Model and manage your existing processes, interact with existing applications and work queues and the tasks contained within them (ex: Orders, Trouble, Billing, Invoicing, Pos, etc.)
- **Site Survey Manger & Scheduler (ISP/CAF)** – Web based data capture and management (field and admin)
- **NID/OLT Automation** – Manage the equipment ordering process across multiple systems
- **Engineering Bill of Materials Manger** – Estimator/Loader/Updater
- **Engineering BDT (Business Decision Tool) Coordinator** – Real-time data for ISP/OSP decision support
- **Service Request/Customer Site Management & Requirements Generation Support** – Site survey package value adds

# VALBREA TELECOMMUNICATIONS SOLUTIONS

## Asset Tracking

- Engineering Package Designer – Document and graphically diagram splice and trace report data
- Asset Management System – Technician scan based checkout, track, transfer, deploy and check in assets from warehouse inventory with direct visibility of mobile inventory and assets, who has what and where
- Asset Reconciliation and Audit – Automatic and real-time system wide inventory reconciliation

## Visibility

- Fiber Tracker – Track the facilities, circuits and available capacity of your optical elements
- Executive Control Panel - Provides at-a-glance views of pre-determined key performance indicators relevant to a particular objective or business process associated with companywide work projects and tasks
- Port Capacity Tracker – Shows run rates and time (weeks) to exhaust available ports on critical resources
- Data & Report Manger - Provides Web access to a read-only views, some examples are:
  - ISP/Transmission Engineering Record Locator
  - OSP Engineering Record Locator
  - Central Office/ISP Floor Plan Record Locator
  - Query orders by any dimension (customer, circuit, etc.)
  - Query for ASR Information based upon PON, CCNA & ASR Number (Optional)
  - Customizable Views for Customers, Ops and 3<sup>rd</sup> Parties

- ❖ Service and Systems for Telecommunications for 23 years (Est. 1999)
- ❖ Privately Held & Exclusively U.S. Owned
- ❖ California MDVWBE Certified
- ❖ MDVWBE (Woman-Owned) Certified & HUB Certified

## PROCESS GAP & TELECOM SOLUTION



*Professional Services ❖ Resources ❖ Products ❖ Solutions*

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